

**Procedural Manual**  
**for the**  
**Master of Agribusiness**  
**Internship Program**



**AGRIBUSINESS**  
TEXAS A&M UNIVERSITY

## **I. Master of Agribusiness Internship**

The **MAB Internship** is an educational program offered cooperatively by the (a) the College of Agriculture and Life Sciences, (b) the Mays Business School and (c) approved employers who furnish facilities and instruction to help students improve the skills and knowledge needed in their prospective vocation. In turn, the internship student helps the employing agency or firm to meet peak demand for their employees and/or complete special projects.

### ***Course Description:***

Agricultural Economics (AGEC) 684 - Internship (3 credits). The course provides academic credit and supervised field experience related to the student's professional interest.

### ***Course Objectives:***

1. To provide an opportunity for off-campus learning experiences relevant to the student's educational program.
2. To provide a forum for which the student may apply concepts learned in the classroom.
3. To permit students' independent exploration of their fields of interest.
4. To assist students in establishing career goals related to their specific interests and professional aspirations.
5. To increase student motivation for their chosen field by integrating prior classroom instruction with planned and supervised practical experience.
6. To prepare students for employment in an agribusiness-related occupation through field training and professional experience.
7. To make students aware of additional training/experience/courses necessary to reach their career goals.

### ***Eligibility:***

This course can be used as a free elective in the MAB program. It is available each regular semester and during each ten-week summer session. The course is limited to students who have graduate classification and a cumulative grade average of 3.00 or higher.

### ***Operational Principles:***

The student internship concept, as practiced by Texas A&M University's Intercollegiate Faculty of Agribusiness has the following operational and philosophical principles:

1. Each student intern shall have well-defined work activities that are regarded as worthwhile by the cooperating agency, the faculty supervisor (committee chair), and the MAB Program Director.
2. Each intern shall develop specific learning objectives that can be readily identified and reviewed periodically throughout the work period.
3. Each intern shall be supported by an faculty supervisor and a cooperating agency representative. The roles of these individuals include assisting with task identification, establishing learning objectives, carrying out the task, counseling the intern and carrying through with ideas and projects initiated.
4. Each intern contracts as an independent agent with the cooperating agency to do the work and pursue the learning objectives.
5. Each intern assesses the work of the internship experience in a non-school setting and produces a final report for the faculty supervisor.

### ***Enrollment Procedures:***

1. Prior to the beginning of the semester in which the internship is to be taken, the student must arrange a personal or telephone interview with a representative of the cooperating agency. The student's Faculty Supervisor and the agency representative must determine whether an available

- position will provide an experience that supports the student's academic and career objectives. Further, they should be assured that the student's interests and academic preparation will satisfy the demands of the cooperating agency.
2. On approval of the agency representative, and with the work description or schedule of anticipated activities, the student will submit the completed "Plan for Internship" (Appendix A) to the MAB Program Director. At that time, the Internship agreement will be completed.
  3. A copy of the completed Plan for Internship (Appendix A) must be submitted to the Graduate Office in order to receive specific registration instructions. The procedures may vary if the internship is located in a city outside of the Bryan-College Station area. The student will proceed with registration for the AGEC 684 following the registration instructions issued for the respective semester.
  4. Tuition must be paid as indicated in the university guidelines or the course will automatically be canceled, unless otherwise indicated by the registration instructions/procedures.

## **II. Internship Advantages**

### ***The Student has the opportunity to:***

1. Gain an understanding of the relationship between classroom theory and its practical application
2. Test career objectives to determine if there is a proper fit between career requirements and student objectives
3. Improve interpersonal skills
4. Develop professional work habits
5. Become acquainted with people in professional occupations for potential job opportunities
6. Earn funds to help support college education
7. Prepare for a smooth transition into full-time employment
8. Retain student status while learning on the job

### ***The Employer has the opportunity to:***

1. Establish a pool of potential professional employees who have demonstrated their abilities
2. Complete a special project or increase service during peak demand periods
3. Educate highly motivated students about your industry
4. Develop an efficient training program
5. Send goodwill ambassadors back to campus to spread the word to other students about your company
6. Assist the department in evaluating students as to their potential to perform in postgraduate career positions

### ***The Faculty of Agribusiness has the opportunity to:***

1. Receive student and industry feedback that can affect curriculum change
2. Reinforce positive relationships with the business community
3. Increase rapport with community interests and encourage community support for University programs
4. Demonstrate the faculty's concern and support in maintaining individuality of the student

## **III. Responsibilities of the Principal Participants**

### ***The Student***

Assisted by the student's faculty supervisor (committee chair), the student seeks out the potential placement opportunities for the internship program. The student creates a resume, writes a cover letter, develops a job-search strategy, arranges for the job interviews, and procures his or her own employment site. On approval of the employment site by the faculty supervisor, the student and advisor develop a "Plan for Internship" (Appendix A). A signed copy of this plan must be submitted to the MAB Program Director, AGLS 213, before the

student begins his or her internship program. Registration procedures for the course are outlined in Section I - "Enrollment Procedures". While participating in the internship program, the student is expected to:

1. Work a minimum of 40 hours per week for 8 to 12 weeks. A total of 400 hours of work time is expected.
2. Complete the tasks and activities outlined in the "Plan for Internship"
3. Conform to the normal work hours of the cooperating firm or volunteer agency including overtime when requested.
4. Support the employer, keep the employer's business confidential, and work for the employer's best interests.
5. Request prior permission from both the employer and the student's faculty supervisor for any leave periods.
6. Submit a final report (Appendix B) at a mutually agreed upon time.

### ***The Student's Faculty Supervisor***

Faculty supervisors (committee chairs) recommend internship placement opportunities for students related to the student's interests. Arrangements for such internships are to be initiated by the student and must be approved by the faculty supervisor following submission of documentation to justify the cooperation of a particular agency in providing the internship supervision. The faculty supervisor reviews the plan to determine whether the planned internship:

1. Is an academically relevant component of the learning process that is appropriate for University credit.
2. Involves initiative, creative opportunities, meaningful responsibilities and assignments - in contrast to routine or continuously repetitive activities.
3. Provides the student a learning experience and the exposure needed to understand the opportunities, functions, and responsibilities of various agricultural disciplines.
4. Includes appropriate supervision and direction by qualified and interested persons.

The student, the faculty supervisor, and an agency representative collaborate in processing the internship agreement. At the end of the semester or summer term, the faculty supervisor calculates and reports the final grade for *Agricultural Economics 684 Internships* to the Office of Admissions and Records.

The faculty supervisor maintains regular contact with the agency supervisor in determining the nature of the work and evaluating the student's progress. The students' final report (Appendix B) is submitted during the final two weeks of the semester. This report must focus on the work experience and its relation to the student's academic objectives. The final grade is calculated by the faculty supervisor using the following criteria: 50% Final Report and 50% Employer Evaluation.

### ***The Cooperating Agency Supervisor***

A representative of the agency, approved to supervise an intern, interviews the potential candidate by telephone or in person where possible prior to enrollment in the course by the student. The final approval for registration is made by the student's faculty supervisor.

When the agency selects a participant for the internship program, it is expected to provide a variety of educational experiences for the intern and to be sufficiently flexible to permit intern involvement in specific projects. The agency assigns responsibility for supervision of the intern by a specific individual and a final review of the intern's performance is expected. Further, the agency supervisor completes an evaluation form (Appendix C) appraising the student's performance. The form is forwarded to the student's faculty supervisor during the final two weeks of the internship semester.

The supervising agency may provide wages, reimbursement for travel, or other remuneration arrangements while the student is on the internship. These arrangements are to be agreed upon by the cooperating agency and the intern.

**APPENDIX A**  
**PLAN FOR INTERNSHIP**

Student's Name: \_\_\_\_\_

SID/UIN#: \_\_\_\_\_

Faculty Supervisor (MAB Program Director): \_\_\_\_\_ Dr. Victoria Salin \_\_\_\_\_

Name of Internship Institution: \_\_\_\_\_

Date and Duration of Internship: \_\_\_\_\_

Internship Position Title: \_\_\_\_\_

Internship Goals and Objectives:

Number of Credit Hours to Receive: \_\_\_\_\_

I agree to prepare a detailed, typewritten, final report explaining my internship activities and to include any suggestions for improvement of the program. The report is to be submitted to the faculty supervisor. I will submit the report by \_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Student's Signature** **Date**

I have reviewed this Plan for Internship and find it consistent with the student's educational objectives.

\_\_\_\_\_  
**Faculty Supervisor** **Date**

The cooperating agency agrees to provide the student an opportunity to obtain actual experience in the areas outlined above and also agrees to evaluate the efforts of the student and forward an evaluation to the faculty supervisor on termination of employment.

The student's immediate agency supervisor will be:

\_\_\_\_\_  
**Name** **Title**

\_\_\_\_\_  
**Street Address** **City** **State** **Zip Code**

\_\_\_\_\_  
**Business Phone Number** **Email Address**

## **APPENDIX B**

### **GUIDELINES FOR THE STUDENT'S FINAL REPORT**

#### **MAB INTERNSHIP PROGRAM**

Texas A&M University  
Department of Agricultural Economics  
600 John Kimbrough Blvd.  
213 Agriculture and Life Sciences Bldg.  
2124 TAMU  
College Station, TX 77843-2124

An internship experience is much more than a job. It is a valuable portion of your educational program in preparation for a professional career. For us to evaluate your progress and the outcome of your internship program, a report is needed from you describing what you have gained from the internship experience. The preparation of this report will also help you evaluate your professional development leading to your career goals. The Director of the Master of Agribusiness must receive your report prior to the last class day of the semester.

#### ***Final Report***

During the latter part of the internship program or during the final two weeks of the semester, whichever comes first, a detailed report is required. It should reflect an evaluation of the complete internship program. The final report should include:

1. A record of the significant activities (not a daily log, but an executive summary of major activities).
2. A description of the organizational structure and function of the cooperating agency or firm sponsoring your internship. Describe your responsibilities and indicate your assignment within the overall organizational structure.
3. A discussion of how your preplanned objectives (from your Plan for Internship) were implemented and the outcome of each.
4. A detailed description of the activities associated with your area of responsibility evaluated in relation to your educational background.
5. An appraisal of the internship program relative to your interests and career goals.
6. Your suggestions and recommendations to other students who might wish to pursue an internship with your cooperating agency.
7. Changes you plan to make due to the internship experience (i.e. courses to take, career plan changes, etc.).

In addition to the specific points to be addressed in the final report, you may describe any other observation or experiences not specified above. Your agency supervisor should be given the opportunity to review your report before given to the faculty supervisor. This procedure will help to avoid release of any confidential or restricted information from your employer's point of view.

**APPENDIX C**  
**AGENCY SUPERVISOR EVALUATION OF**  
**STUDENT PERFORMANCE DURING INTERNSHIP PROGRAM**

*Student's Name* \_\_\_\_\_

**Name of Supervisor Making Rating** \_\_\_\_\_ **Title** \_\_\_\_\_ **Telephone Number** \_\_\_\_\_

We would appreciate your cooperation in rating this student in terms of his or her performance on internship placement in your agency. Your response will help the faculty supervisor in assigning a letter grade and identifying areas requiring attention in the student's continuing professional development. Thank you for your cooperation.

<b>Criteria Rating (please check one)</b>				
	Excellent	Good	Fair	Unacceptable
Cooperates with management				
Cooperates with other workers				
Willingness to work				
Dependable				
Honest				
Ethical behavior				
Shows initiative				
Appearance				
Personality				
Motivation				
Accepts supervision				
Accepts constructive criticism				
Punctuality and attendance				
Professional attitude				
Shows leadership ability				
Communication-speaking				

Communication-writing				
Shows ability to think				
Adaptable to a variety of jobs				
Potential for career in this industry				

1. Was the student adequately prepared to work in your program?

- Yes
- No
- Somewhat

2. In your opinion, what are the student's areas of greatest strength and areas that need improvement?

3. Did you get your money's worth from this student? (i.e. Was their contribution to your firm worth at least as much as you paid them?)

- Yes
- No
- Somewhat

4. What recommendations do you have to include in this student's academic program to more adequately prepare the student for future professional roles?

5. Would you be willing to have a similar person for another internship at your agency?

- Yes
- No

-If yes, we will add your name and address to our list of approved internship sites.

-If no, would you please indicate the reason why your agency can no longer participate in our Internship Program? This information may assist us in future planning.

Signature \_\_\_\_\_

Supervising Agency \_\_\_\_\_

PLEASE RETURN TO:

**MAB INTERNSHIP PROGRAM**  
 Attn: Dr. Victoria Salin, MAB Director  
 Texas A&M University  
 600 John Kimbrough Blvd.  
 213 Agriculture and Life Sciences Bldg.  
 2124 TAMU  
 College Station, TX 77843-2124  
 Phone: (979) 862-6784  
 Fax: (979) 862-1563  
 Email: v-salin@tamu.edu